

ANN T. MARSHALL

CONTACT

ANN T. MARSHALL MEDIATION
600 Stewart St., Suite 400
Seattle, WA 98101
Cell/Text: 206.619.8043
ann@anntmarshall.com
www.anntmarshall.com

PROFILE

Ann T. Marshall is known for her ability to work productively in entrenched disputes from focused, positional bargaining to negotiations steeped in strong emotions. In addition to analyzing legal positions—built on 27 years as a trial lawyer and 14 years as mediator—she pays close attention to the underlying drivers of disputes and the practical consequences people face. Her approach reflects an understanding that dispute resolution operates at an intersection of law and lived experience, where helping parties create solutions often requires more than legal analysis alone.

EDUCATION

J.D. WITH HONORS
Florida State University College of Law

A.B. PHILOSOPHY
University of Michigan

KEY SKILLS

Complex Risk Analysis
Creative Problem Solving
Creditor/Debtor
Dispute Resolution
Empathy
Mediation
Negotiation Strategy
Neutral Analysis

EXPERIENCE

Bankruptcy
Business/Commercial
Construction
Consumer Protection
Creditor/Debtor
Employment
Financial Services
Insurance
Professional Liability
Real Property
Title Insurance
Trust & Estates

EXPERIENCE

OWNER/MEDIATOR • JUNE 2024 – CURRENT

ANN T. MARSHALL MEDIATION • Seattle, WA

Skilled mediator offering dispute resolution services in the Pacific Northwest and beyond, in-person and virtually. Practice areas and experience include Bankruptcy, Business/Commercial, Construction, Consumer Protection, Creditor/Debtor, Employment, Financial Services, Insurance, Professional Liability, Real Property, Title Insurance, and Trust & Estates.

NEUTRAL • JAN 2020 – JUNE 2024

JAMS • Seattle, WA

Joined JAMS to practice dispute resolution exclusively. With singular focus on dispute resolution, continued the growth and development of mediation practice serving as mediator primarily in commercial, litigated cases. Frequent speaker on negotiation, mediation, and ethics at numerous continuing legal education events.

MANAGING PARTNER PNW • JAN 2016 – DEC 2019

ANGLIN FLEWELLING & RASMUSSEN (nka Lagerlof) • Seattle, WA

Led firm's litigation team to join California firm, opening the Pacific Northwest location for West Coast service to client base. Managed litigation in Washington, Oregon, Idaho, and Alaska. Represented clients such as title insurance companies and insureds in complex, multi-party real property cases, and financial institutions and creditors. Clients included Fortune 100 companies, small businesses, and individuals. Continued serving as mediator alongside litigation practice.

RECOGNITION & MEMBERSHIPS

Bar Admissions (Currently Inactive):

Washington
Oregon
Western WA U.S. District Court
Western WA U.S. Bankruptcy Court
Eastern WA U.S. District Court
Eastern WA U.S. Bankruptcy Court
Oregon U.S. District Court
Oregon U.S. Bankruptcy Court
Ninth Circuit Court of Appeals

AV Preeminent Peer Review Rating,
Martindale-Hubbell, 20 years

Diplomate Member, National
Academy of Distinguished Neutrals

Member, Society of Judgment and
Decision Making

Past Chair Executive Committee &
Current Panel Mediator, Thomas T.
Glover Mediation Program, Western
Washington U.S. Bankruptcy Court

Approved Mediator, Western
Washington U.S. District Court, 39.1
Program

“Top Rated,” Super Lawyers

PUBLICATIONS

Author, 1 WASHINGTON REAL PROPERTY DESKBOOK CH. 6, Recording and Constructive Notice (Wash. St. Bar Assoc. 5th Ed. 2024)

WASHINGTON INSURANCE LAW UPDATE
King County Bar Association Bar Bulletin, December 2022

SHAREHOLDER • AUG 1997 – JAN 2016

MARSHALL & WEIBEL, P.S. (fka Bishop & Lynch, P.S.) • Seattle, WA

Joined the boutique Seattle law firm Bishop & Lynch and grew to be a trusted partner. Represented both plaintiffs and defendants in civil litigation in state and federal courts—from thorny discovery disputes to appellate practice. Managed teams and workplace issues. Acquired deep experience in real property, commercial finance, consumer lending, bankruptcy, and insurance. Represented parties including title insurance companies and their insureds in complex, multi-party litigation in a wide spectrum of real property matters. Represented both insurers and policyholders in coverage disputes under ALTA policies. Represented a variety of financial institutions in loan origination and servicing matters. In 2012, began mediating alongside litigation practice.

INTERN/ATTORNEY • 1993 – 1996

CRIMINAL DEFENSE, Charleston, SC & Seattle, WA

Criminal defense intern in Charleston, South Carolina and attorney in Port Orchard, Washington. Handled defense of misdemeanor and felony criminal charges. Gained substantial courtroom and trial experience.

DISPUTE RESOLUTION TRAINING & RELATED CONTINUING EDUCATION

58th Annual Pacific Coast Labor & Employment Law Conference
Planning Committee Member; King County Bar Association; April 24-25, 2025

27th Northwest Dispute Resolution Conference
University of Washington School of Law and Washington State Bar Association; Presenter and Attendee; 2025

Advanced Mediation Training Retreat, Montréal, Québec
The National Academy of Distinguished Neutrals; August 15-17, 2024

IAM Spring Conference
International Academy of Mediators
Client-Centric Mediation: New Challenges, Perspectives, and Strategies; May 30-June 1, 2024

OPENING OFFERS IN NEGOTIATION
JAMS ADR Insights, November 23, 2021

MEDIATING (AND SETTLING) REAL PROPERTY CASES
JAMS ADR Insights, July 23, 2021

A POT COMMITTED (NO, NOT THAT KIND) MINDSET AND WHY YOU SHOULD BET ON EARLY MEDIATION
The American Lawyer, November 1, 2020

SPEAKING PRESENTATIONS

IN THE WILD: DISCUSSING REAL-WORLD ETHICS CHALLENGES IN MEDIATION

27th Northwest Dispute Resolution Conference; University of Washington School of Law & Washington State Bar Ass'n
March 27, 2025

PREPARING YOUR CLIENT FOR MEDIATION

Washington State Bar Ass'n
February 5, 2025

NAVIGATING MEDIATION'S ETHICAL TERRAIN

26th Northwest Dispute Resolution Conference; University of Washington School of Law & Washington State Bar Ass'n
March 22, 2024

EFFECTIVE ADVOCACY: TIPS FOR MEDIATION AND TRIAL

CLE JAMS & Washington State Bar Ass'n
November 22, 2023

MEDIATION ETHICS

Thomas T. Glover Mediation Program Panel Mediators for the U.S. Bankruptcy Court, Western District of Washington
June 22, 2023

26th Northwest Dispute Resolution Conference
University of Washington School of Law and Washington State Bar Association; Presenter and Attendee; 2024

Tips and Tricks from Frequent Mediators
U.S. Bankruptcy Court Thomas T. Glover Mediation Program CLE and Annual Meeting, 2024

Advanced Mediation & Advocacy Skills Institute
ABA Dispute Resolution Section, 2023

Small Business Subchapter V Bankruptcy
U.S. Bankruptcy Court Thomas T. Glover Mediation Program, 2022

Taking the Road Less Travelled in Your Mediation
International Academy of Mediators, 2022

What They Really Want
U.S. Bankruptcy Court Thomas T. Glover Mediation Program, 2022

Advanced Attorney-Mediator Training & Fall CLE Seminar
Association of Attorney-Mediator, 2022

Society for Judgment and Decision Making
Conference, 2022

Advanced Mediation and Advocacy Skills Institute
ABA Dispute Resolution Section, 2021

The Power of Mediation
U.S. Bankruptcy Court, 2021

Society for Judgment and Decision Making
Conference, 2021

Remote Mediation Before, During, and After (hopefully!) the Pandemic: Lessons Applicable Even for Those Eccentrics Who Return to In Person Mediation
U.S. Bankruptcy Court, 2021

Chasing Excellence in Mediation: Tactics, Strategies and Dialogue With Attorney Advocates and Mediators
Pepperdine University School of Law, 2019

24th Annual Dispute Resolution Conference
University of Washington School of Law, 2018

Six Principles You Can Use for Successful Mediation
2017

Implicit Bias for Attorneys and Dispute Resolution Professionals
2017

23rd Annual Dispute Resolution Conference
University of Washington School of Law, 2017

Mindfulness for Mediators Workshop
2016

**WAIT, WHAT!? ETHICS RULES
APPLY IN MEDIATION?**
Multnomah Bar Ass'n
May 2, 2023

**ETHICAL CONSIDERATION IN
LITIGATION AND ADR AND ETHICS
UPDATE**
JAMS CLE
December 14, 2022

**EFFECTIVE ADVOCACY: TIPS FOR
MEDIATION, ARBITRATION AND
TRIAL**
King County Bar Ass'n
November 2, 2022

**TITLE INSURANCE:
UNDERWRITING, CLAIMS AND
RESOLUTION**
JAMS CLE/webinar
September 15, 2021

MEDIATING IN THE PANDEMIC
34th Annual Northwest
Bankruptcy Institute
April 22-23, 2021

**CANNABIS LEGAL AND INDUSTRY
UPDATE**
JAMS CLE
January 14, 2021

**TIPS AND TECHNIQUES TO
SUCCEED AT VIRTUAL ADR**
JAMS CLE
April 30, 2020

**UNDERNEATH THE HOOD: BK
MEDIATION NUTS BOLTS AND A FEW
WAR STORIES**
U.S. Bankruptcy Court, Western
District of Washington, Thomas T.
Glover Mediation Program
March 19, 2020

Asking the Right Questions, a Guide for Mediators
King County Bar Association, 2015

Reality Testing: Micro and Macro
King County Bar Association, 2015

Mediator Bootcamp
Pepperdine University School of Law, 2014

Strategic Negotiation Skills
Pepperdine University School of Law, 2013

Mediating the Litigated Case
Pepperdine University School of Law, 2012